

Business Development Associate
Boynton Beach, Florida

About Us

Kore Capital LP “Kore” is a multi-strategy alternative asset manager advising a family of funds for institutions, foundations, and private clients. Kore was founded in 2002 and is registered with the SEC as an Investment Adviser. Kore has a 19-year track record, deploying capital across asset classes, and providing attractive risk-adjusted returns.

Position Overview

Kore is seeking a highly motivated team-oriented Business Development Associate to join the Investor Relations Team. The role encompasses content creation, data management, and prospecting new relationships with institutional investors, foundations and family offices while managing existing relationships, among other responsibilities. Position is located in Boynton Beach, Florida.

Responsibilities

- Business Development - proactively contact prospects while partnering with senior business development personnel to maximize their effectiveness
- Investor Relations – support capital formation efforts, manage investor follow-up and due diligence requests, assist in fund closings, prepare responses for ad hoc requests, fund structuring and legal documentation preparation
- Cross Functional Coordination – work with Kore functional areas including operations, legal, and third-party resources
- Content Creation – create comprehensive marketing presentations and fundraising documents
- Product Development – support senior members of the investor relations team in the development of financial products, platforms, and funds
- Industry Research – lead short and medium-term special projects and analyses, real-time market observations and intelligence gathering, business development and regulatory trend monitoring
- Database Management – data collection, collation, analysis and application
- General Investor Relations Activities – annual meetings, attending industry conferences

Competencies

- Ability to communicate with investors regarding credit, structured finance, and distressed investments
- Understanding of onshore-offshore master-feeder fund structures, preferably with an understanding of Cayman Island regulations

Qualifications and Experience

- 2+ years of experience at a leading investment bank, strategy or investment consulting, or private fund firm
- Proficiency in Excel models and financial analysis
- Strong academic record at a top undergraduate institution

- Integrity and hard work ethic with a desire to thrive in a fast-paced environment
- Capacity to discretely handle highly confidential and sensitive information
- Possess excellent English written and oral communication skills
- Organized, detail-oriented, positive attitude, work ethic and ability to multitask

Benefits

Kore provides a comprehensive suite of employee benefits which includes the following:

- Medical, dental, and vision coverage
- 401(k) retirement plan with employer match
- Daily employer provided meals
- On-site gym

Website: www.korecapital.com

Qualified candidates should email resumes to opportunity@korecapital.com with “Business Development Associate Applicant” in the subject line.